



Bohdan Holovash

Date of birth: 26/02/1973 | **Nationality:** Ukrainian | **Phone number:**

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Address: L. Ukrainka Boulevard, 14, 01133, Kyiv, Ukraine (Home)

About me:

Business consultant (export)

● EDUCATION AND TRAINING

31/08/1993 – 04/06/1998 Kyiv, Ukraine

REGIONAL DEVELOPMENT MANAGER, MASTER Kyiv University. T. Shevchenko

Address Vladimirska Street, 60, Kyiv, Ukraine | **Website** <http://www.univ.kiev.ua>

31/08/1998 – 29/06/2021 Kyiv, Ukraine

INTERNATIONAL ECONOMICS, SPECIALIST Kyiv National University of Economics

Address Prospect Peremogy 54/1, Kyiv, Ukraine | **Website** <https://kneu.edu.ua>

2009

CANDIDATE OF ECONOMIC SCIENCES (PHD) -"WORLD ECONOMY AND INTERNATIONAL ECONOMIC RELATIONS" , ACADEMIC TITLE - ASSOCIATE PROFESSOR

2000 Kyiv, Ukraine

SPECIALIST IN MANAGEMENT OF STATE CORPORATE RIGHTS - CERTIFICATE State Property Fund of Ukraine

Address Kyiv, Ukraine | **Website** <https://www.spfu.gov.ua/>

2012 Ukraine

COURSES ON INVESTMENT MANAGEMENT "Grand Capital"

Address Ukraine

2013 Kyiv, Ukraine

TECHNOLOGICAL MANAGER - CERTIFICATE National Network of Technology Transfer NNTT

Address Kyiv, Ukraine | **Website** <http://nttn.org.ua/?idm=1&lng=1>

11/2018 Kyiv, Ukraine

INTERNATIONAL CERTIFICATE - DEVELOPED MARKETS: WHAT IS NEEDED FOR SUCCESSFUL EXPORT TO CANADA Canadian-Ukrainian Chamber of Commerce; Canadian-Ukrainian project on trade and investment support

Address Kyiv, Ukraine

21/09/2021 – 13/06/2022 Kyiv, Ukraine

EXPORT EVOLUTION IT PROGRAM Entrepreneurship and Export Promotion Office (UA), Marketing Institute (Estonia), (support USAID)

Address Kyiv, Ukraine

01/08/2022 – 26/12/2022 Kyiv, Ukraine

EXPORT ACADEMY PILOT PROGRAM IN UKRAINE Entrepreneurship and Export Promotion Office (UA), Marketing Institute (Estonia), (support USAID)

Address Kyiv, Ukraine

CERTIFICATE ISO 20700:2017. MANAGEMENT CONSULTANCY SERVICES TRAINING - 15.09.2022
The CMC-Global, The IMC Ukraine

04/10/2021 – 31/08/2022 Kyiv, Ukraine

SERVICE EXPORT PROGRAM Entrepreneurship and Export Promotion Office (UA), Marketing Institute (Estonia), (support USAID)

Address Kyiv, Ukraine

● **LANGUAGE SKILLS**

Mother tongue(s): **UKRAINIAN**

Other language(s):

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken production	Spoken interaction	
ENGLISH	B2	C1	B1	B2	B1
RUSSIAN	C2	C2	C2	C2	C2

Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user

● **WORK EXPERIENCE**

31/07/1998 – 10/05/1999 Kyiv, Ukraine

MANAGER «KFG» FIRM LTD

Trade, sales (water purification equipment)

11/05/1999 – 09/10/2001 Kyiv, Ukraine

SPECIALIST OF ECONOMICS DEPARTMENT COMMITTEE OF WATER MANAGEMENT OF UKRAINE

Planning, management of state corporate rights, privatization

10/10/2001 – 30/01/2004 Kyiv, Ukraine

GRADUATE STUDENT OF ECONOMIC THEORY DEPARTMENT KYIV NATIONAL UNIVERSITY OF CONSTRUCTION AND ARCHITECTURE

Economic research, writing a dissertation

31/01/2004 – 31/10/2010 Kyiv, Ukraine

ASSISTANT OF ECONOMIC THEORY DEPARTMENT KYIV NATIONAL UNIVERSITY OF CONSTRUCTION AND ARCHITECTURE

Disciplines in which there is experience of teaching:

Foreign economic activity of enterprises, International Economic Affairs, Theory of Economic, International financial relations, Investing, International investment activities, Innovation activity.

31/08/2021 – CURRENT Kyiv, Ukraine

ASSOCIATE PROFESSOR OF ECONOMIC THEORY, ACCOUNTING AND TAXATION DEPARTMENT KYIV NATIONAL UNIVERSITY OF CONSTRUCTION AND ARCHITECTURE

Disciplines in which there is experience of teaching:

Foreign economic activity of enterprises. Management of foreign economic activity. International Economic Affairs. Global Economy. International Business. Intellectual Business. Investing. International investment activities. Intellectual Property, Innovation activity. Taxation.

Responsible for the website of the department and external communications of the department.

Member of the Academic Council of the Faculty of Civil Engineering.

30/09/2013 – CURRENT Kyiv, Ukraine

ASSOCIATE PROFESSOR OF HUMAN RIGHTS DEPARTMENT, EUROPEAN AND INTERNATIONAL LAW ACADEMY OF ADVOCACY OF UKRAINE (PART-TIME)

Disciplines in which there is experience of teaching: International analysis; Economics, law and business organization; International Economic Affairs; Regional Geography and Fundamentals of Geopolitics; International monetary law, Legal regulation of foreign economic activity.

31/08/2021 – CURRENT Kyiv, Ukraine

ASSOCIATE PROFESSOR OF MARKETING DEPARTMENT NATIONAL AVIATION UNIVERSITY (PART-TIME).

Disciplines in which there is experience of teaching: Merchandising, Area marketing, International Economic Development Strategies, International exhibition activities and work with target foreign markets, International marketing strategy of the company's entry into foreign markets.

28/02/2021 – CURRENT Kyiv, Ukraine

EXPORT CONSULTANT IT-LYNX, ARLEOS (GPS MONITORING AND AUTOMATION OF CONTROL SYSTEMS IN AGRICULTURE)

Development of export strategy. Foreign economic activity. Market analysis. Marketing researches. Searching partners. Exhibition activity.

30/04/2022 – CURRENT Kyiv, Ukraine

EXPORT CONSULTANT ANTALEX (FURNITURE)

Development of export strategy. Foreign economic activity. Market analysis. Marketing researches. Searching partners. Exhibition activity.

● **DIGITAL SKILLS**

Microsoft Word | Microsoft Powerpoint | Microsoft Office | Microsoft Excel | WhatsApp | Skype

Personal skills

Decision-making | Good listener and communicator | curious | Responsibility

Active public and social work at the University

● **ADDITIONAL INFORMATION**

SPECIAL PROFESSIONAL EXPERIENCE

28/02/2021 – CURRENT

Export Consultant

T-LYNX, Arleos (GPS monitoring and automation of control systems in agriculture)

Development of export strategy. Foreign economic activity. Market analysis. Marketing researches. Searching partners. Exhibition activity.

30/04/2022 – CURRENT

Export Consultant

ANTALEX (furniture)

Development of export strategy. Foreign economic activity. Market analysis. Marketing researches. Searching partners. Exhibition activity

PROJECTS

01/05/2022 – 30/11/2022

83406576 "Business Development Services provided to Ukrainian MSME in crisis due to the ongoing war". Projects - 83406576 "Business Development Services provided to Ukrainian MSME in crisis due to the ongoing war" that is part of the project "Promoting economic participation of vulnerable groups including internally displaced persons in Ukraine" implemented by the Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ).

Position
Expert, CMC-Ukraine.

Promoting the recovery and development of small and medium-sized businesses in Ukraine by providing professional consulting support.

Description

Implementation of consulting services for 7 SMEs with the following results:

- 7 developed business models;
- 6 developed export plans.

MEMBERSHIP IN COMMUNITIES

05/12/2022 – CURRENT

Ukrainian association of management consultants (CMC-Ukraine) (full membership)

associate membership from May 2022

CURRENT

Ukrainian Association of International Economics

03/09/2022 – CURRENT

Union of entrepreneurs of small, medium and privatized enterprises of Ukraine
